

## State of Idaho Contract Pricing Contract No. SBP01287

Purchase / Lease / Full Maintenance

Attachment (A) to  
Ricoh Master Pricing Agreement

Contract No. **RFP #02000**

### Lanier LD540C

| Copies<br>Prints<br>Developments<br>Per Minute | Maximum<br>Monthly<br>Volume /<br>Duty Cycle | Lanier<br>Equipment<br>and Options<br>Prices Per Unit | Lanier<br>Reorder<br>Number | Jan-07<br>Suggested<br>Retail<br>Price | Customer<br>Purchase<br>Price | 10% Fleet                       | 10% Fleet                       | National<br>Service & Supplies<br>Per Copy Charge * |
|--|--|---|-----------------------------|--|-------------------------------|---------------------------------|---------------------------------|---|
|  |  |   |                             |  |                               | Lease<br>12 Monthly<br>Payments | Lease<br>36 Monthly<br>Payments |   |
|  |  | <b>Lanier LD540C</b>                                  | 414835                      | \$13,995                               | \$5,547                       | \$180.72                        | \$171.68                        | B&W \$.0075<br>Color \$.052                         |
|  |  | PAPER FEED UNIT PB 3000**                             | 412844                      | 1,256                                  | 635                           | 20.69                           | 19.65                           |   |
|  |  | LARGE CAPACITY TRAY PD 3010**                         | 412846                      | 1,461                                  | 738                           | 24.05                           | 22.85                           |   |
|  |  | FAC30 Cabinet Stand                                   | 413762                      | 195                                    | 103                           | 3.37                            | 3.20                            |   |
|  |  | BN3010 1 BIN TRAY**                                   | 413052                      | 450                                    | 227                           | 7.39                            | 7.02                            |   |
|  |  | 2000 Sheet Booklet Finisher SR3020**                  | 413323                      | 3,906                                  | 1,548                         | 50.44                           | 47.92                           |   |
|  |  | 1,000 Sheet Finisher SR790 **                         | 412730                      | 1,410                                  | 746                           | 24.31                           | 23.10                           |   |
|  |  | 3000 Sheet Finisher SR3030**                          | 413325                      | 2,723                                  | 1,160                         | 37.79                           | 35.90                           |   |
|  |  | BRIDGE UNIT BU 3000**                                 | 412880                      | 196                                    | 99                            | 3.23                            | 3.07                            |   |
|  |  | PUNCH UNIT FOR SR3020 or SR3030                       | 412209                      | 875                                    | 419                           | 13.66                           | 12.98                           |   |
|  |  | KEY COUNTER BRACKET                                   | 410126                      | 95                                     | 50                            | 1.62                            | 1.54                            |   |
|  |  | FILE FORMAT CONVERTER TYPE C                          | 412823                      | 600                                    | 297                           | 9.67                            | 9.18                            |   |
|  |  | COPY DATA SECURIT TYPE A                              | 412320                      | 755                                    | 380                           | 12.37                           | 11.75                           |   |
|  |  | DATA OVERWRITESECURITY TYPE                           | 412152                      | 400                                    | 206                           | 6.70                            | 6.36                            |   |
|  |  | OPT COUNTER I/F TYPE A                                | 413012                      | 60                                     | 31                            | 1.02                            | 0.97                            |   |
|  |  | SCAN ACCESS OPT TYPE 4045                             | 413054                      | 1,594                                  | 803                           | 26.16                           | 24.85                           |   |
|  |  | Java VM Card Type C                                   | 413210                      | 132                                    | 67                            | 2.18                            | 2.07                            |   |
|  |  | <b>Fax Options:</b>                                   |                             |  |                               |                                 |                                 |   |
|  |  | * Fax Option Type C4500                               | 413347                      | 1,084                                  | 553                           | 18.01                           | 17.11                           |   |
|  |  | G3 INTERFACE UNIT TYPE C4500                          | 413060                      | 666                                    | 335                           | 10.92                           | 10.37                           |   |
|  |  | 32 MB Memory Type B                                   | 001342MIU                   | 165                                    | 90                            | 2.94                            | 2.79                            |   |
|  |  | HANDSET   | 410781                      | 65                                     | 35                            | 1.15                            | 1.10                            |   |
|  |  | <b>Printer/Scanner Options:</b>                       |                             |  |                               |                                 |                                 |   |
|  |  | IEEE 1284 TYPE A                                      | 411699                      | 99                                     | 52                            | 1.68                            | 1.60                            |   |
|  |  | 802.11B INTERFACE UNIT TYP HINA*                      | 402378                      | 375                                    | 264                           | 8.61                            | 8.18                            |   |
|  |  | IEEE1394  | 411264                      | 475                                    | 228                           | 7.42                            | 7.05                            |   |
|  |  | BLUETOOTH INTERFACE                                   | 412866                      | 360                                    | 224                           | 7.29                            | 6.93                            |   |
|  |  | Camera Direct Print Card Type A Kit                   | 002837MIU                   | 211                                    | 107                           | 3.50                            | 3.32                            |   |
|  |  | POSTSCRIPT3 UNIT TYPE C4500                           | 413062                      | 1,530                                  | 773                           | 25.17                           | 23.91                           |   |
|  |  | <b>Finery Options:</b>                                |                             |  |                               |                                 |                                 |   |
|  |  | * EB105EX PRINTSHOPMAIL PC                            | 411478                      | 1,755                                  | 1,050                         | 34.21                           | 32.50                           |   |
|  |  | EB105EX PRINTSHOPMAIL MAC                             | 411479                      | 1,755                                  | 1,050                         | 34.21                           | 32.50                           |   |
|  |  | Color Profiler Suite v2 wIES-1000                     | 003115MIU                   | 3,000                                  | 1,997                         | 65.06                           | 61.81                           |   |
|  |  | Color Profiler Software v2 Upgrade                    | 003117MIU                   | 995                                    | 663                           | 21.81                           | 20.53                           |   |
|  |  | ES-1000 Color Spectrophotometer                       | 003116MIU                   | 1,248                                  | 830                           | 27.05                           | 25.70                           |   |
|  |  | EFI Impose USB Version                                | 413318                      | 2,825                                  | 1,657                         | 53.97                           | 51.28                           |   |
|  |  | EFI Hot Folders                                       | 413315                      | 1,200                                  | 529                           | 17.22                           | 16.36                           |   |
|  |  | Auto Trapping   | 413316                      | 1,200                                  | 529                           | 17.22                           | 16.36                           |   |
|  |  | Spot-On   | 413317                      | 1,200                                  | 529                           | 17.22                           | 16.36                           |   |
|  |  | Color Profiler Suite v2 wIES-1000                     | 003115MIU                   | 3,000                                  | 1,997                         | 65.06                           | 61.81                           |   |



Base Machine Includes:  
-40ppm Color or B/W  
-Auto Doc Feeder  
-Auto Duplex  
-2x550 Sheet Trays  
-Network Printing and Scanning

Please add one of the following options:  
-2-Tray Paper Bank (550 sheets per tray)  
-Large Capacity Tray (2000 letter sheets)  
-Cabinet

Note: The bridge unit option must be ordered with the finisher.



575 E. 42nd Street  
Boise, ID 83714  
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For more information contact:  
**Tom Lasken** (208) 947-3622  
tlasken@fishers-boise.com

Please call for a free consultation on-site appointment.

- \* One-time installation and setup fee of \$361
- \* One-time removal fee at the end of the term of \$400
- \* As per state contract terms, network connectivity is the responsibility of the agency, however Fisher's network techs can be available to assist you.